

renovau
TELCO FOR TELCOs



Public Switched Multiplay Telephony



ABOUT RENOVAU



Renovau Telecom is the pioneer in Next Generation Telecom Technology. Our core product is the ultra high density multimedia telephone exchanges. We leverage our products to deliver cost effective value added services over broadband through TELCOs, ISPs and Local Service Providers LSPs over broadband Internet.

The value added services include Public Switched Video Telephony, Public Switched Video Surveillance, High Capacity Multi-Casting and Carrier Grade VoIP Telephony. You can say our business is to deliver Multi-Play telephony services to end users through TELCOs, ISPs and LSPs.

Renovau in association with its partners provide Carrier Grade pure Multi-Play solutions to the customers of TELCOs and ISPs globally.

Renovau' product line includes ultra high density, Carrier Grade Class 5 and Class 4 Multi-Play packet switches, high density Media Gateways and Billing and Customer Relationship Management systems.

MISSION

Renovau' mission is to be the first choice of Multi-Play customers and service providers for solutions that enhance the 'Convergent Communication Experience'.

VISION

Renovau' vision is to transform the world of multimedia communications, significantly improving adhoc on-demand communication convenience, wide area large scale video surveillance & security and Multi-Casting flexibility through next generation technology and innovation.

Renovau believes the world is on the threshold of a fundamental change in the way people telecommunicate. Although mobile communications and Internet voice telephony is leading the telecom charge today, we believe that a profound paradigm change is in the horizon driven by the need for seamless convergence between the Internet cloud, the wire-line cloud and the wireless cloud and the imminent necessity of value added services for making this convergent cloud viable and deliver the right ROI.

**At Renovau, we do not sell our products.
We only sell our services.**



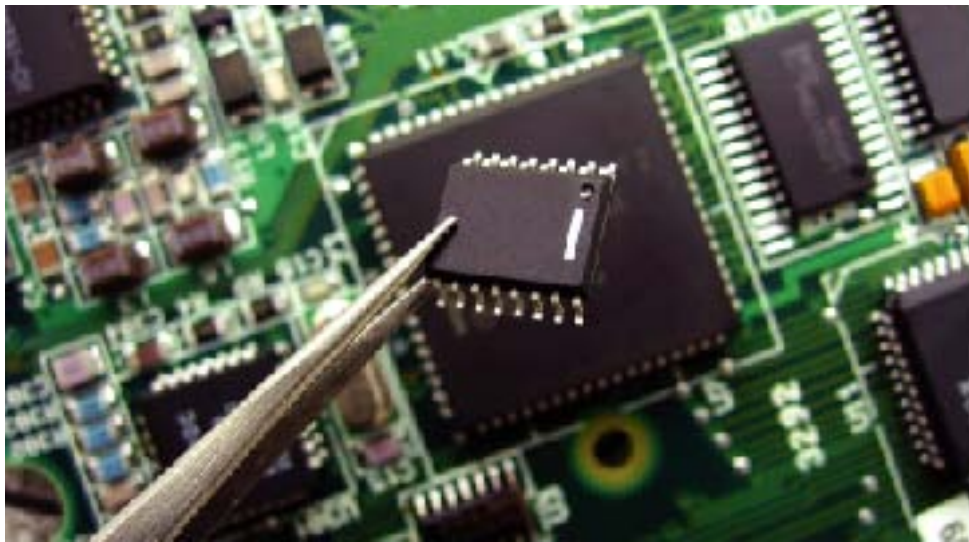


CONVERGENCE

Convergent Communication creates a borderless environment where people are free to communicate and use services in the way that is most appropriate, effective and convenient. Renovau' objective is to empower its customers and value-chain partners

QUALITY POLICY

We strive to provide our customers with the highest quality products, services and solutions in order to meet and exceed their business goals and expectations. By achieving this goal, we can attract and retain customers, reduce time to market



by providing the services that match their converged communication, information & entertainment needs thus, becoming hub of their communication universe.

and lower costs. This results in our ability to maintain and expand our market leadership position as the first choice of telecommunication service providers for solutions which enhance the 'Convergent Communication Experience'.

Superior quality will be achieved by adhering to the following quality practices:

- Demonstrate personal accountability for the quality of our work
- Set quality goals that are periodically monitored and updated
- Attain commitment to customer success among Renovau' subsidiaries and Partners
- Operate according to effective processes and structured procedures
- Exhibit the highest levels of professionalism
- Initiate and monitor continuous improvement activities

Quality is an integral part of Renovau' values. We are committed to putting our customer's needs first and producing the best possible results, through innovation, collaboration, excellence and accountability.

LOCATIONS

Renovau currently operates in two countries with corporate headquarters located in Canterbury and London in United Kingdom and development centers and offices in Northern Ireland as well as Ahmedabad, Hyderabad, New Delhi and Bangalore in India.

Renovau Convergent Communication solutions support converged networks and hybrid environments - providing a smooth bridge between existing and emerging networks. Our scalable end-to-end solutions support flexible deployment models, including in-network, hosted and managed services to



WORLDWIDE SUPPORT

Renovau ensures the highest levels of service availability and reliability through its global customer support organization; providing ongoing maintenance and support services, as well as a 24/7 customer care hotline to resolve problems at local and national levels.

PRODUCTS

Renovau' Convergent Communications portfolio includes a varied range of products: Class 5 and Class 4 Multi-Play packet switches including Call Session Controllers, Media Gateways, Authentication & Routing Servers, Test and Provisioning Servers, V²oIP/ Network QoS Testing Software and Terminal Equipment Hardware/ Software solutions to help service providers meet their customers' evolving lifestyle needs.

meet each service provider's unique marketing, technology and business requirements. The 'Convergent Communication Experience' envisioned by Renovau is an Open Services highly clustered, ultra dense Multi-Play packet switching networked environment over convergent broadband Internet cloud, an open IP-based modular architecture on which a wide variety of communication and content services can be hosted. Through this packet switching network, video/voice calls can be terminated in a closed usergroup and seamlessly to a wireline as well as and wireless networks; hence increased revenues, strengthened customer loyalty, improved operational efficiencies and leverage the built-in synergies between services.





RESEARCH & DEVELOPMENT

Renovau' development centers are spread over two continents and our global workforce is devoted to research and development in pure Multi-Play packet switching, server clustering, optimization and management, media gateways, soft phones for mobiles and PCs, video terminal equipment, video surveillance equipment, test & provisioning, audio/video codecs & protocol design and development. Renovau' commitment to ongoing research and development, with substantial portion of revenues invested annually, ensures the value and superiority of the company's products into the future.

PARTNERS

Renovau enhances the value it brings its customers by joining forces with leading technology vendors and business partners to enhance our end-to-end solutions with innovative technologies, best-in-class components and next generation services.

- **Technology Partners** collaborate with us to incorporate emerging technologies and standards into Renovau products.
- **Business Partners** open channels for integrated solutions that blend the best products and services into profitable opportunities for our mutual customers.



BENEFITS TO BUSINESS PARTNERS

Renovau' comprehensive and innovative Convergent Communication solutions enable its partners to:

- Increase revenues through value added services that increase customer retention & loyalty, drive more usage of Multi-Play and content services and enable converged IP communications.
- Increase customer acquisition rates and reduce acquisition costs by providing wide spectrum Multi-Play value added services. In addition, Renovau offers added value to Convergent Communication providers by enabling a single user identity across multiple types of telecom services and devices.
- Improve operational efficiencies by providing an open, IP-based modular environment that can host many different types of converged telecom services and applications in a centralized or distributed architecture. Shared components and standard-based interfaces reduce development time and operational costs.



Let's Renovau!





CONTACT

Renovau Telecom Pvt. Ltd.

4th Floor, Radhika House,
Law Garden, Ahmedabad 380 006,
INDIA

Tel: 91.79.4021 5222

Fax: 91.79.4021 5255

Renovau Limited

Oldbridge lodge, Littlebourne Road
Canterbury, Kent CT3 4AF
UNITED KINGDOM

Tel: +44 1227 454457

Fax: +44 1227 451895

www.renovau.com

Email: info@renovau.com